

Factoring

Benefits

1. Competitive pricing and rates
2. High advance rates
3. Guaranteed credit for all customers on fuel purchases, tires, roadside assistance
4. Same day funding available
5. Free ACH deposits
6. Back office support including invoicing, billing, and collections
7. No fee fuel card with fuel discounts
8. Flexible financing and structure for your growing business
9. Free Transflo to submit invoices
10. Mobile app to manage day-to-day conveniently

Common Objections

1. Competitors willingness to let a customer move factoring companies
2. Contract length and terms
3. Rates
4. UCC's from other lenders

