



Collegiate Virtual Resume & Job Interview Competition Fall 2020

Procedure

Sponsors will receive approximately 75 resumes of registered students who are enrolled in professional selling programs within the region. Students from the following universities will be invited to participate:

- Arkansas State
- Oklahoma State
- Central Oklahoma
- Nebraska - Lincoln
- Texas – Arlington
- Kansas
- Missouri
- Kansas State
- SE Missouri State
- Arkansas – Little Rock
- Texas A & M
- Baylor
- Georgia Gwinette
- Georgia Southern

Sponsors will receive all 125 electronic resumes of participating students by October 20th. Each sponsor will be asked to identify 15 students that the sponsor would like to interview by October 25th. CSI will guarantee that at least 5 of each sponsor's top 15 selections will be assigned to interview with that sponsor. The goal is to ensure that each student has at least 2 interviews and that each sponsor has at least 5 of their most preferred students to interview. We ask that each sponsor schedule and interview at least 15 students (including the 5 that the sponsor has been assigned) before November 3. After the competition has concluded, you are welcome to interview any additional students that you like. Each sponsor should plan on 10 minute phone or virtual interviews from October 25th to November 2nd. After all interviews are concluded each sponsor must provide CSI organizers the name of one candidate that the sponsor would be most likely to invite to a face to face interview with the sponsor's company by November 3rd. That student will advance to the finals of the interview competition. Finalists will interview with presenting sponsor Love's Travel Stops who will determine the top 3 placings by November 16th.

Awards (to be mailed)

- 1st place - \$300 plus trophy
- 2nd place - \$200 plus trophy
- 3rd place - \$100 plus trophy
- Honorable Mention – trophy (2 winners)

For complete 2020/21 sponsorship opportunities, please visit

<https://www.challengersalesinstitute.com/sponsorships>

Make checks payable to Challenger Sales Institute. Mail to
3420 E. 40th Street, Edmond, OK 73013

Please provide the name and email of the primary contact at your company to Bob Kaiser.
Credit card payments are available through PayPal. Address is: info@challengersalesinstitute.com.

For additional information regarding this sponsorship and advertising opportunity, please contact:

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