

| Place | Total | Competitor | Role Play | Case | Speed Sell |
|--|-------|--|-----------|---------------|-------------|
| Baylor - Andrea Dixon | | | | | |
| | | Preston Jones | | | |
| | | Rachel Smith | 10 | | 5 |
| | | Jason Treese | | | |
| | | Diego Chavez | | | |
| | | Kat Vines | | 25 | |
| | | Lachlan McGregor | | | |
| 40 | | | 10 | 25 | 5 |
| Central Oklahoma - Emily Goad | | | | | |
| | | Conner Benn | | | |
| | | Adam Faulkner | | | |
| | | Mario Castillo | | | |
| | | Riley Gentry (not for team points) | 10 | | |
| | | Haley Adams | | | |
| | | Ethan Doyle | | 18.333 | |
| | | Emily Tincher | | | |
| 18.333 | | | 0 | 18.333 | 0 |
| Kansas - Duane Myer | | | | | |
| | | Anthony Doria | | | |
| | | Kyler Choquette | | | 35 |
| | | Tim Huffman | 15 | | 5 |
| | | Brooke Dalbey | | | |
| | | Caroline Zabroske | | 50 | |
| | | Jay Ruf | | | |
| | | Michael Black, Emily Battye, Jacob Boone | | | 12.5 |
| 2nd Place 105 | | | 15 | 50 | 40 |
| Stetson - Dena Hale and John Riggs | | | | | |
| | | Robert Isaac Choate | 10 | | 7.5 |
| | | Amanda Woodley | 70 | | |
| | | Chase Harshbarger | | | |
| | | Robert Isaac Choate | | | |
| | | Amanda Woodley | | 70 | |
| | | Chase Harshbarger | | | 25 |
| | | Cristian Vinciguerra | | | |
| | | Isabella DeRienzo | | | |
| | | Darby Nuxol | | | |
| 1st Place 182.5 | | | 80 | 70 | 32.5 |
| Southern Utah University - Kurt Waniker | | | | | |
| | | Carter Barlow | | | |
| | | Davis Chipman | | | |
| | | Marlee Ressler | | | |
| | | Kaitlyn McAdams | | | |
| | | Bosten Englestead | | 18.333 | |
| | | Sydnee Nelson | | | |
| 18.333 | | | 0 | 18.333 | 0 |
| Texas A & M - Johnna Melton | | | | | |
| | | Brooke Wright | 50 | | 5 |
| | | Caroline Lilly | | | |
| | | Gavin Turnage | 10 | | |
| | | Brooke Wright | | | |
| | | Alyssa Balko | | 18.333 | |
| | | Caroline Lilly | | | |
| 3rd Place 83.333 | | | 60 | 18.333 | 5 |
| Texas Arlington - Anne Gottfried | | | | | |
| | | Roger Haro | | | |
| | | Daniel Galindo | | | |
| | | Christopher Turner | | | 5 |
| | | Luis Camacho | | | |
| | | Luke Phipps | | | |
| | | Ben Erickson | | | |
| 5 | | | 0 | 0 | 5 |

Love's Corporate Headquarters
March 30-31, 2023

Challenger Sales Institute
Team Scoring

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|---|
| Role play point distribution (200 total) - 70/50/25/15/10/10/10/10 |
| Case Points point distribution (200 total) - 70/50/25/13.75/13.75/13.75/13.75 |
| Speed Sell point distribution (100 total) - 35/25/12.5/7.5/5/5/5/5 |

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